

FIG 1

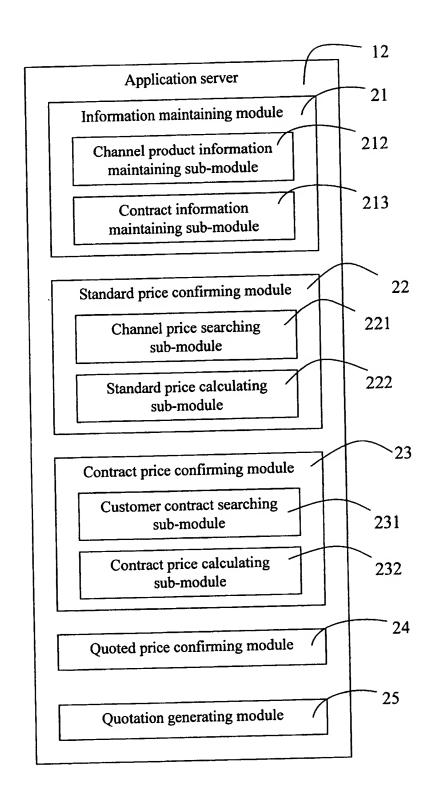


FIG. 2

309	Standard price (EXW/NTB)									
308	(Period of validity	12/09/02-01/09/03	12/09/02-01/09/03	12/09/02-01/09/03	12/09/02-01/09/03	12/09/02-01/09/03	12/09/02-01/09/03	12/09/02-01/09/03	12/09/02-01/09/03	12/09/02-01/09/03
307	(Quantity	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
306	(Price clause	EXW	CIF	EXW	CIF	EXW	FOB	FOB	EXW	FOB
305	(Unit price	5.02	1.43	10.1	0.31	11.35	3.21	0.42	10.36	2.85
304	Unit of currency	NTB	\$XH	NTB	HK\$	NTB	HK\$	\$SN	NTB	HK\$
303	(Manufacturer	X	Y	×	Ā	X	Ā	Z	X	Y
302	Product name	A	A	В	В	С	С	C	D	D
301	Product ID	010	010	020	020	030	030	030	040	040

30 FIG.3

7 401	7 402	7 403	404	405	7 406	7 407	408	409
, Contract	'Customer	Customer	Unit of	Product	I Init price	Drive clause	Onontity	Deriod of welidity
numper	name	address	currency	name/spec	Ount pince	riice clause	Qualitity	r ciroa or validity
010	А	. Taipei	NTB	A01	5.02	EXW	1,000,000	12/09/02-01/09/03
015	A	Taipei	NTB	A01	4.99	EXW	2,000,000	12/09/01-01/09/02
020	В	Hong Kong	HK\$	B01	1.01	CIF	1,000,000	12/09/02-01/09/03
025	В	Hong Kong	HK\$	B01	66'0	CIF	2,000,000	12/09/01-01/09/02
030	၁	New York	\$SO	C01	0.11	FOB	1,000,000	12/09/02-01/09/03
035	၁	New York	\$SO	C02	0.81	FOB	1,000,000	12/09/02-01/09/03
040	၁	New York	\$SO	C02	0.78	FOB	2,000,000	12/09/01-01/09/02
045	Q	Tokyo	Yen	D01	10.36	naa	1,000,000	12/09/02-01/09/03
050	D	Tokyo	Yen	D01	66.6	DDD	2,000,000	12/09/01-01/09/02

40 FIG. 4

